

Report on How to Achieving Problem Solution Fit and product Market Fit

DEPARTMENT	COMPUTER SCIENCE ENGINEERING DEPARTMENT		
ACTIVITY TYPE	IIC talk		
DATE & TIME	08\02\2023 10.00AM to 04.00 PM	Duration	1 Day
SEMESTER	4	No. of Students	120
EXPERT NAME WITH DESIGNATION	MR.PARTH DEVARIYA		
NAME OF EXPERT'S ORGANIZATION	GTECH SOLUTION PVT LTD.		

Objective:

The main objective of the program was to identify the importance of developing new, original or unexpected solutions with the primary purpose of being able to put themselves in the shoes of customers and developing a better understanding of customer needs. The workshop aimed to build entrepreneurship skills in students.

Activity Details:

There was a seminar on "HOW TO ACHIEVING PROBLEM SOLUTION FIT AND PRODUCT MARKET FIT" by Mr. Parth Devariya on 08 February, 2023 at Seminar Hall, IIC of Parul Institute of Technology, Parul University. 120 students of Computer Science Engineering Department had attended the seminar. He had also given an introductory knowledge on "Product Marketing". In Problem Solution Fit, your customers are generally people who are already in your target market. The purpose of this is to find out if it would be possible to solve a problem for people who are already in your target market. On the other hand, product-market fit is about finding customers for your product. The brief ideas about what is Problem-Solution fit and how do you actually achieve problem solution Fit. There was one Question-Answering session also & students were seeming to be very much interested. Here are some glimpses of the lecture. Mr. Parth Devariya is Founder & CEO of GFuture tech pvt. ltd. from 3 yrs to till date. He is director of creative solution from last 3 yrs from till date. He is core team member of USDAO from 2 yrs till date. Specialties of Mr. Parth Devariya Cryptocurrency, DeFi, Smart Contract, DAO, Asset Tokenization, Token Development, Crowdfunding Platform, Security Token Exchange, Stable Coin Development, NFT, Metaverse, MultiChain, and BlockChain. We are really grateful and with utmost gratitude, and would like to thank Mr. Parth Devariya for delivering a seminar.

Glimpses of activity:



Outcome:

Mr.PARTH DEVARIYA inspired the participants by highlighting various examples of companies that failed due to ignoring the concept Problem-Solution Fit & Product-Market Fit. She emphasized the importance of being flexible by a company in changing markets, identifying strong market demand, repurposing or reorganizing old ideas, meeting the needs of customers, and keeping an eye on the future.

List of participants:

PARUL UNIVERSITY FACULTY OF ENGINEERING & TECHNOLOGY PARUL INSTITUTE OF TECHNOLOGY COMPUTER SCIENCE AND ENGINEERING DEPARTMENT			
ACY: 2023-24			Date : 08-02-2023
How to Achieving Problem Solution Fit and Product Market Fit ATTENDANCE SHEET			
Sr No	Enrollment No	Name of Student	Signature
1	2203051240060	Mohit Kumar Saini	[Signature]
2	2203051240075	PRASHANT VADIV	[Signature]
3	2203051050066	Digvijay Patel P	[Signature]
4	2103051050537	Sudai Patel	[Signature]
5	2203051050057	Shiva Singh	[Signature]
6	2103051050544	Sumit Bashani	[Signature]
7	21030510505395	Mangalva Shah	[Signature]
8	21030510505388	Kush Patel	[Signature]
9	21030510505368	Harit Patel	[Signature]
10	2203051050069	Abhishek Kumar	[Signature]
11	2103051050064	MEET MUKAT	[Signature]
12	2103051050060	MAYILK MAIPKA	[Signature]
13	2103051050062	nandan pal	[Signature]
14	2103051050379	Manjiv Singh	[Signature]
15	2103051050063	Arsh Heshul	[Signature]
16	2103051050376	Patel Khushi	[Signature]
17	2103051050375	Khushi Khushi	[Signature]
18	2103051050388	darshni Mehta	[Signature]
19	2103051050384	Mouav Patel	[Signature]
20	2103051050373	Meet Vaghaviva	[Signature]
21	2103051050372	Meet Ghisani	[Signature]
22	2103051050383	Lehar Patel	[Signature]
23	2103051050371	Rohansh Mishra	[Signature]
24	2103051050372	Pratik Khandel	[Signature]
25	2103051050370	Harit Patel	[Signature]
26	2103051050370	Milind Patel	[Signature]
27	2103051050370	Jaykumar Kanwal	[Signature]
28	2103051050376	Jay Patel	[Signature]
29	2103051050370	Jay Patel	[Signature]
30	2103051050361	Jay Patel	[Signature]
31	2103051050368	Kashyap Patel	[Signature]
32	2103051050377	Kashyap Patel	[Signature]
33	2103051050375	Kashyap Patel	[Signature]
34	2103051050375	Vaidant Kulkarni	[Signature]
35	2103051050375	Satish Shukla	[Signature]
36	2103051050370	Hemant Samsulaj	[Signature]
37	2103051050370	Hemant Samsulaj	[Signature]
38	2103051050370	Kevin Bhattach	[Signature]
39	2103051050370	Harit	[Signature]
40	2103051050379	Meet Davda	[Signature]
41	2103051050373	Nandkumar Meet	[Signature]
42	2103051050373	Dhruvdeep S Chauhan	[Signature]
43	2103051050373	Saloni Umesh Swadeshbhai	[Signature]
44	2103051050373	Banaja Jagdish Eluvthangal	[Signature]
45	2103051050373	Mujay Pulew	[Signature]
46	2103051050373	Devi Anilkumar Ramjibhai	[Signature]
47	2103051050373	Lehar Patel	[Signature]
48	2103051050373	Lehar Patel	[Signature]
49	2103051050373	ROHAN MAHENDRA WHAR	[Signature]
50	2103051050373	Harit Patel	[Signature]
51	2103051050373	Patel Meet	[Signature]
52	2103051050373	Aditya Das	[Signature]
53	2103051050373	SILKH MAHARIN MAHIN F.	[Signature]
54	2103051050373	POOJA R. PATEL	[Signature]
55	2103051050373	Parth Sajika	[Signature]

ACY: 2023-24

Date : 08-02-2023

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58	210305124028	Joshi Abhinav C.	[Signature]
59	210305105340	Dagannath Harji Deyat	[Signature]
60	210305124082	Uday Kumar Jain	[Signature]
61	210305124078	Umesh Gupta	[Signature]
62	210305124097	Ka Singh	[Signature]
63	" 072	Swati Dixit	[Signature]
64	" 050	Pavi Sawab	[Signature]
65	" 010	Harsh Limbajiyal	[Signature]
66	" 030	Tanvi Khande	[Signature]
67	" 062	Harsh Agrawal	[Signature]
68	" 083	Harsh Khatke	[Signature]
69	" 009	Het Doye	[Signature]
70	202037103008	Vikrant Dhanoria.	[Signature]
71	202037103004	Vivek Mehta.	[Signature]
72	202037103011	Pratibha Lipare	[Signature]
73	2206142000209	Arushi Pasich	[Signature]
74	2206142000405	Kundan Butle	[Signature]
75	210510112017.	Pavani Sharma	[Signature]
76	210305105411	MHIRA PALDHIKAR	[Signature]
77	210305124074	Rishabh Gustin	[Signature]
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81	210305105397	Manthan Salanki	[Signature]
82	2203051050788	Kamajya Babankumar Akhilakumar	[Signature]
83	210305105387	Laxman Pawar	[Signature]
84	210305124031	Dhruvi Nagas	[Signature]
85	2205124013	Ashishk Pawar	[Signature]
86	210305124077	Aakash Gupta	[Signature]
87	210305124076	Gyaneshwar Shinde.	[Signature]
88	210305124048	Saksham Sabu	[Signature]
89	210305124079	Arpit Jain	[Signature]
90	110305173021	Smit Desai	[Signature]
91	210305173023	Mangesh Farkade	[Signature]
92	210305105005	Jay Khariya	[Signature]
93	210305105410	Mihir Durg	[Signature]
94	210305105406	meet Jadh	[Signature]
95	210305105350	Jhan vikrami	[Signature]
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98	" 11 353	Jhan vikrami	[Signature]
99	" 11 353	Jhan vikrami	[Signature]
100	" 11 353	Jhan vikrami	[Signature]
101	210305105361	Adish m Patel	[Signature]
102	210305105353	Jaydeep Patel	[Signature]
103	210305105354	Jayesh Patel	[Signature]
104	210305124063	Anshu Agrawal	[Signature]
105	210305124061	Dmit Kumar	[Signature]
106	210305124068	Abhiraj Singh	[Signature]
107	210305105444	Shubh Ghosh	[Signature]
108	210305105347	Shakti Venky	[Signature]
109	210305105346	Judith Patel	[Signature]
110	210305105398	Manthan Jankariya	[Signature]
111	210305105358	Jeet Mahadiya	[Signature]
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Thank You